SERVICES > CUSTOMIZED SOLUTIONS





Working in Partnership to Improve the Delivery of Automation Solutions







C\_05 Operation Planning

C\_04 Design

C\_03 Engineering

C\_02 Project Definition

> C\_01 Customer Needs Analysis

### System Engineering Solutions C\_Solutions

Complete solutions for your automation needs: from concepts to customer satisfaction.

> Our Mission is to provide complete SOLUTIONS for pneumatic movement, designed and realized to satisfy the needs of each single

customer, focusing on innovation, operative efficiency and total quality. Camozzi's experienced technicians allow us to offer special solutions, pre-mounted kits, system and cabinets designed and produced according to customer requirements. The quality of our products is ensured throughout, due to the procedures put in place on a global level. The Camozzi Quality Department is responsible for adhering to the quality and environmental legislations, as certified according to the ISO 9001 and ISO 14001 international standards. We aim to ensure total quality throughout all areas of activity and strive to continuously improve. C\_07 Assembly

> **♦ C\_08** Tests

> > C\_09 Delivery

> > > ♦ C\_10 After Sales Assistance



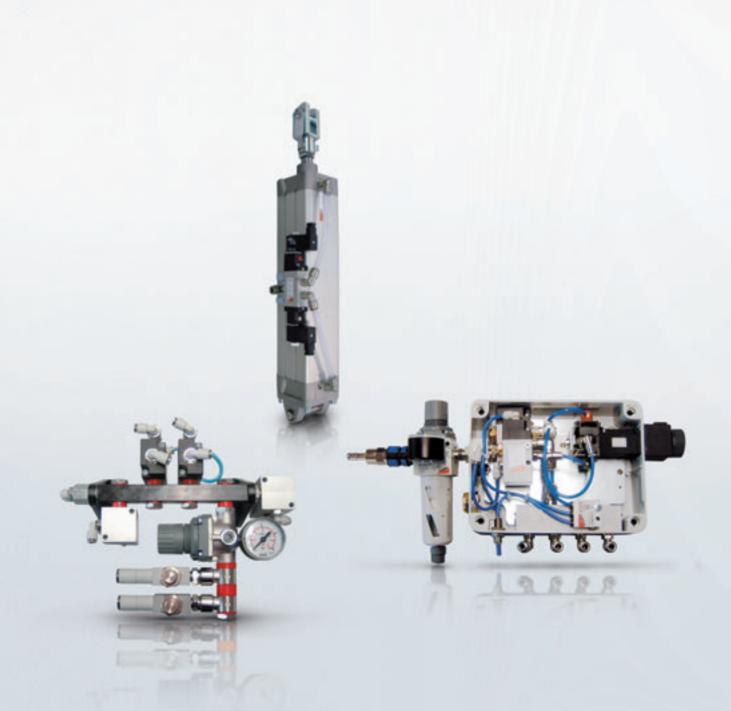


#### C\_Solutions Pre-assembled kits

Our products, the way you like them.

Our components can be pre-assembled and shipped, with a unique part number, in order to increase efficiency, saving time for the customer and to assure the quality of assembly operations.

- Simple to order.
- Fast delivery.
- Easy to use.
- Ready to perform.



#### C\_Solutions Special products

## Special, as each of our customers.

Customized components designed and developed to customer specifications. Integration of mechanical, pneumatic and electronic components. Opportunity to customize size, weight, functionality, operating parameters (pressure, temperature etc) and configuration.

- Our laboratories are equipped with the most advanced testing facility to carry out specific tests on special applications, which enables us to recommend and develop the required solution to suit individual customer needs:
   testing imposed loads
  - products used in explosive zones
  - mechanical strength tests using various pressure levels.



#### C\_Solutions Control cabinets and systems

Quality of components... The Strength of the System.

Complete turnkey projects to give the best SOLUTION for the control of your application. Integration of electrical and pneumatic components designed to assure the optimization of the entire system.

- Plastic or metal panels with a large range of colours.
- Compact design.
- Custom size.
- Pre-cabled systems.
- Respect of industry standards and norms.
- High performing components.





#### System Engineering Solutions C\_Solutions

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We ADD VALUE to YOUR solution through our project teams.

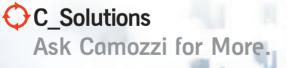


Our project teams work to deliver excellence to every customer. This is achieved through the building of strategic partnerships that ensure success. Cooperation is our key word,

from the customer needs analysis and the design concept through to the system build and the actual delivery of the completed automation system.

- Customer needs analysis Analysis of the requirements.
- **Project definition** Analysis of applications and specifications.
- Engineering Combining mechanics, electrical connections and electronics; including product selection.
- Design
   Optimized solutions for
   all involved technologies.
- Operation Planning Resources scheduling; procurement of components; documentation.
- **Processing** Machined components.

- Assembly Cabinet design and assembly.
- Tests Functional tests, validation and certification.
- Delivery Automated warehouses and distribution networks worldwide.
- After Sales Assistant Customer support for installation and maintenance.
- Evaluation of Customer Satisfaction Continuous improvement of Customer Care through CRM system.



CAZIONE - MI

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What makes us different

Global vision, local service, the commitment to excellence

- Innovative New Generation Products to Satisfy Customer Needs
- Optimization of Internal Processes and of the Relationship with Clients and Supplier
- Supplying Complete and Customized Solutions
- Continued Improvement of Product Quality and Customer Service

#### Contact

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93-1008-0GB002 03/2009